

Security RMR Finance

Deliver peace of mind backed by industry expertise and dedicated resources.



Top 10 U.S. bank¹
Top 5 Best Big Banks²
\$76B+ in commercial loans

Dedicated Experts

Our seasoned team of professionals has an average of over 10 years of experience and understands the needs of all types of security service providers.

Industry Commitment

With over 100 transactions and approximately \$2.6 billion in originations, our experienced security experts have a proven track record and in-depth understanding of the specific capital needs of the security industry.

Customized Financing

Our customized solutions include asset-based and enterprise value cash flow facilities as well as senior-stretch and unitranche structures.

Source: Capital One reported data as of 9/30/2020, unless otherwise noted.

¹Note: Rank excludes banks with high non loan asset concentrations: Goldman Sachs, Morgan Stanley, BONY, State Street, Charles Schwab. Ranks as of 6/30/2020. Based upon total gross loans and total aggregated domestic deposits for bank holding company. Sources: SNL, FDIC, company reports

²Mortgage Bankers Association (MBA) reported Commercial / Multifamily Annual Origination Rankings Year End 2019.

Why choose Capital One®

Our Financial Institutions Group of over 60 experienced professionals is dedicated to delivering the ideal financing solution for your business. We have grown our portfolio to over \$8 billion by consistently delivering customized credit facilities across a range of specialty finance industries. Capital One offers competitive pricing and flexible credit structures and is committed to meeting your specific borrowing needs.

Security Markets Served

- Access control
- Asset tracking
- Audio surveillance
- Fire system monitoring
- Intrusion alarm systems
- IT security
- Perimeter security
- Security system integration
- Video surveillance

Financing Options

We provide growth capital to your business, whether organic or acquisition-based, through revolving lines of credit and term loans.

Loans are structured using multiples of RMR and other industry metrics to calculate availability and meet your ongoing working capital needs.

Loans and Structures

Our typical hold size is between \$10 and \$100 million for loans that include:

- Advance rates tied to multiples of RMR and other industry metrics
- Advance rates up to 90% of net collectable receivables
- Competitive rates adjusted for risk and leverage pricing based on multiples of RMR and other industry related measures
- Floating rates (swaps available)
- Terms of up to 5 years

Additional Banking Solutions

- Receivables services that speed access to funds and reduce administrative costs including credit card and ACH processing
- Payables solutions to simplify initiation and processing of payments
- Online banking with sophisticated account management and reporting tools
- Merchant card services

To find out more about how Capital One® can help you manage your banking needs, contact our team today.

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